COUNTRY GARDEN SERVICES HOLDINGS COMPANY LIMITED

碧桂園服務控股有限公司

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 6098)

ELECTION OF LANGUAGE AND MEANS OF RECEIPT OF CORPORATE COMMUNICATIONS

(800011 00000 0000)

12 September 2018

Dear New Registered Shareholders,

Election of Language and Means of Receipt of Corporate Communications

We are pleased to enclose the Chinese and English versions of the Interim Report 2018 of Country Garden Services Holdings Company Limited (the "Company").

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the articles of association of the Company, the Company makes available the following options for you to elect for receipt of its future corporate communications (the "Corporate Communications"), which means any document(s) issued or to be issued by the Company for the information or action of holders of any of the Company's securities, including but not limited to (a) the annual reports and summary financial reports (where applicable); (b) the interim reports and summary interim reports (where applicable); (c) notices of meeting; (d) listing documents; (e) circulars; and (f) forms of proxy.

You may elect one of the following options:

Option 1: to read and/or download the Corporate Communications published on the Company's website at http://www.bgyfw.com (the "Website Version") in place of receiving printed copies, and receive a printed notification of the publication of the Corporate Communications on the Company's website; or

Option 2: to receive by mail the printed Chinese version of all Corporate Communications; or Option 3: to receive by mail the printed English version of all Corporate Communications; or

Option 4: to receive by mail both the printed Chinese and English versions of all Corporate Communications.

In order to increase efficiency in communication with shareholders of the Company, and to contribute to environmental protection and for the purpose of saving printing and mailing costs, the Company recommends you to select the Website Version. If you choose the Website Version, a notification of the publication of Corporate Communications will be sent to you by post when the relevant Corporate Communications are published on the Company's website.

To make your election, please mark "X" in the appropriate box on the enclosed reply form (the "Reply Form") and sign and return it by post using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong; otherwise, please affix an appropriate stamp), or delivery to the Company c/o the Company's Hong Kong branch share registrar and transfer office (the "Share Registrar"), Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.

If the Company does not receive the duly completed Reply Form or receive a response indicating any objection from you by 12 October 2018, you will be deemed to have consented to receiving the Website Version for the Corporate Communications and a notification letter informing you of the posting of the Corporate Communications on the Company's website will be sent to you in future as and when they are published.

You are entitled to change the choice of language and/or means of receipt of the Corporate Communications at any time by notice in writing to the Share Registrar or by email to the Company at **cgservices-ecom@hk.tricorglobal.com**. If you have elected (or are deemed to have consented) to receive the Website Version of future Corporate Communications, and if for any reason, you have difficulty in accessing the Corporate Communications via the Company's website, the Company or the Share Registrar will upon your request, promptly send the requested Corporate Communications to you in printed form free of charge.

Please note that (a) printed copies of the Chinese and English versions of all the Corporate Communications will be available from the Company or the Share Registrar upon request; and (b) the Website Version of all the Corporate Communications in both Chinese and English will be available on the Company's website at http://www.bgyfw.com and the website of the Stock Exchange at http://www.hkexnews.hk.

Should you have any queries in relation to this letter, please call the Enquiry Hotline of the Share Registrar at (852) 2980 1333 during business hours (from 9:00 a.m. to 5:30 p.m. from Monday to Friday, excluding Hong Kong public holidays).

Yours faithfully,
For and on behalf of
Country Garden Services Holdings Company Limited
LI Changjiang
Executive Director

REPLY FORM 回條

To: Country Garden Services Holdings Company Limited (Stock Code: 6098) c/o Hong Kong Branch Share Registrar Tricor Investor Services Limited

Level 22, Hopewell Centre

致: 碧桂園服務控股有限公司 (股份代號:6098) 經香港股份過戶登記分處卓佳證券登記有限公司 香港皇后大道東183號

| 183 Queen's Road East, Hong I | Kong | 合和中心22樓 | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|------------------------------------|
| as indicated below: 本人/吾等希望以下列方式收取; (Please mark "X" in ONLY ONE of to read and/or download the of notification of the publication o 瀏覽及/或下載本公司網站 to receive by mail the printed 以郵寄收取所有公司通訊之 to receive by mail the printed 以郵寄收取所有公司通訊之 | English version of all Corporate Communications; OR 英文版印刷本;或 | 公司通訊」): 內劃上「X」號) tte (the "Website Version") in place of receiving pri IR 女取本公司網站登載的公司通訊而發出的通知函 | nted copies, and receive a printed |
| U郵寄收取所有公司通訊之 | nted Chinese and English versions of all Corporate Communio中、英文版印刷本。 | cations. | |
| Name of shareholder [#] : 股東姓名 [#] : | (Please use ENGLISH BLOCK LETTERS譜用英文正楷填 | Signature(s): 簽署: 写) | |
| Shareholder registered address*: 股東的登記地址*: | | | |
| | (Please use ENGLISH BLOCK LETTERS請用英文正楷填 | 寫) | |
| Contact telephone number: 聯絡電話號碼: | | Date: 日期: | |
| | | | |

- You are required to fill in the details if you download this Reply Form from the Company's website or The Stock Exchange of Hong Kong Limited's website. 假如 關下從本公司網站或香港聯合交易所有限公司網站下藏本回條;請必須填上有關資料。
- Notes 附註
- 附註:
 Please complete all your details clearly.
 if 阁下清楚填妥所有資料。
 If the Company does not receive this Reply Form or receive a response indicating your objection by 12 October 2018, you are deemed to have elected to receive the Website Version. We will only send to you by post to your address appearing in the register of members of the Company maintained by the Share Registrar (as defined below) the Company's printed notifications when the Corporate Communications are published on the Company's website.

- to your address appearing in the register of intendeds of the Company maintained by the State Company's website.

 (mappearing in the register of intendeds of the Company maintained by the State Company's website.

 (mappearing in the register of intendeds of the Company maintained by the State Company is website.

 (mappearing in the Registrative Company in the Company is website.)

 (mappearing in the Registrative Company in the Registrative Company is website.)

 (mappearing in the Registrative Company in the Registrative Registrative Company in the Registrative Reg
- registrar and transfer office (the "Share Registrar"), Tricor Investor Services Limited at Level 22, Hopewell Cenue, 103 Queen 3 Norma Las, 1000 Quee

- 电动电弧 sorgeservices-ecom@nk.tricorglobal.com。
 For the avoidance of doubt, the Company does not accept any other instructions given on this Reply Form.

 為免存疑,任何在本回錄上的額外指示,本公司第不予處理。
 Corporate Communication(s) refer to any document(s) issued or to be issued by the Company for the information or action of the shareholders of the Company, including but not limited to the annual reports and summary financial reports (where applicable); the interim reports and summary interim reports (where applicable); notices of meeting; listing documents; circulars and forms of proxy.

 公司總別分者本公司已登出政府子發出以供本公司股東參照或採取行動之任何文件,包括但不限於年度報告及其財務衝要報告(如總用)、中期報告及其中期衝要報告(如總用)、會議通告、上市文件、通函及代表委任表格。

- 收集個人資料聲明

 (i) "Personal Data" in these statements has the same meaning as "personal data" in the Personal Data (Privacy) Ordinance, Chapter 486 of the Laws of Hong Kong (the "PDPO").

 本聲明中所指的「個人資料」具有香港法例第486章〈個人資料(私態)條例)「《私態條例》」)中「個人資料】的涵義。

 (ii) Your supply of Personal Data to the Company is on a voluntary basis. Failure to provide sufficient information may result in the Company not being able to process your instructions and/or requests as stated in this Reply
- Form. III 下是自顧向本公司提供個人資料。若 III 下来能提供足夠資料,本公司可能無法處理 III 下在本回條上所述的指示及/或要求。
 Your Personal Data may be disclosed or transferred by the Company to its subsidiaries, its Share Registrar, and/or other companies or bodies for any of the stated purposes, and retained for such period as may be necessary
- (iii)
- Total Personal Data may be disclosed of transferred by the Company to its substantants, its Share Registrat, and/of other companies of bothers for any of the stated purposes, and retained to such personal bata may be necessary for our verification and record purposes.

 本公司可就任何所說明的用途,將 關下的個人資料披露或轉移給本公司的附屬公司、股份過戶登記處、及/或其他公司或團體、並將在適當期間保留該等個人資料作核實及紀錄用途。

 You have the right to request access to and/or correction of your Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of your Personal Data should be in writing to the Privacy Compliance Officer of Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 very 183 very 183 very 184 v 樓的私隱事務主任提出。

MAILING LABEL 郵寄標籤

Please cut the mailing label and stick it on the envelope to return this Reply Form to us.

Se------

閣下寄回此回條時,請將郵寄標籤剪貼於信封上。

No postage stamp necessary if posted in Hong Kong. 如在本港投资毋須貼上郵票。

Tricor Investor Services Limited 卓佳證券登記有限公司 Freepost Number 簡明回郵號碼:37 Hong Kong 香港