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COUNTRY GARDEN SERVICES HOLDINGS COMPANY LIMITED

碧桂園服務控股有限公司 (Incorporated in the Cayman Islands with limited liability)

(Stock Code: 6098)

SUPPLEMENTAL INFORMATION IN RELATION TO THE 2020 ANNUAL REPORT

Reference is made to the annual report of Country Garden Services Holdings Company Limited (the "**Company**", which together with its subsidiaries are collectively referred to as the "**Group**") for the year ended 31 December 2020 (the "**Annual Report**"). Unless the context otherwise requires, capitalised terms in this announcement shall have the same meanings as defined in the Annual Report.

In addition to the information provided in the Annual Report, the Board would like to provide the following further information:

THE PRE-LISTING SHARE OPTION SCHEME AND THE SHARE OPTION SCHEME

(a) The Pre-Listing Share Option Scheme

Reference is made to page 82 of the Annual Report. Set out below is a breakdown of the details of movements in the share options granted to participants other than Directors under the Pre-Listing Share Option Scheme during the year ended 31 December 2020:

	Options to subscribe for Shares									
	Outstanding			Outstanding						
Category of grantee	Aggregate number of grantee	as at 1 January 2020	Granted during the Year	Exercised during the Year	Cancelled during the Year	Lapsed as at during 31 December the Year 2020 S	Exercise price per hare (HK\$)	Date of grant	Exercise period	
Employees of the Group	9	26,800,600	_	12,583,300	_	— 14,217,300			Vesting date ⁽¹⁾	
Employees of CG Holdings	2	42,781,200		25,279,800			0.94	21 May 2018	 — 20 May 2023 (Please refer to the notes on page 82 of the Annual 	
Other participants — Sub-total	11	69,581,800		37,863,100					Report.)	

The rationale for granting the share options to the employees of CG Holdings, who were at that time responsible for monitoring the property management business of the pre-spin-off Group and providing management advice and support to the Company, was to recognise their contribution to the Group prior to the spin-off from CG Holdings and separate listing of the Company. For details of each of the grantees who have been granted share options under the Pre-Listing Share Option Scheme, please refer to the section headed "Appendix VI — General Information — D. Pre-Listing Share Option Scheme" of the listing document of the Company dated 6 June 2018.

(b) The Share Option Scheme

Reference is made to page 84 of the Annual Report. Set out below is a breakdown of the details of movements in the share options granted to participants other than Directors under the Share Option Scheme during the year ended 31 December 2020:

	Options to subscribe for Shares								
	Outstanding			Outstanding					
Category of grantee	Aggregate number of grantee	as at 1 January 2020	Granted during the Year	Exercised during the Year	Cancelled during the Year	Lapsedas atduring 31 Decemberthe Year2020	Exercise price per Share (HK\$)	Date of grant	Exercise period
Employees of the Group	61	_	46,700,000	_	_	— 46,700,000			Vesting date ⁽²⁾ — 27 September
Consultants of the Group (the "Consultants")	4		9,600,000				50.07	28 September 2020	2025 ⁽⁶⁾ (Please refer to the notes on page 85 of the Annual Report.)
Other participants — Sub-total	65		56,300,000			56,300,000			Annual Report.)

The rationale for granting the share options to the Consultants was (i) to reward each of them for their respective contributions to the Group, such as providing the Group with objective advices and professional guidance to the Group based on their respective extensive experience or introducing potential projects and favourable business relations to the Group based on the Group's business development needs, and (ii) to attract each of them to continue to serve the Group by acting as a consultant of the Group, which will enhance the long-term and stable development of the Group. In addition, the terms and vesting conditions of the share options granted to the Consultants are identical to the Group's employees, which include the achievement of certain level of net profit growth by the Group and each individual's annual performance targets by the Consultants.

ISSUE OF CONVERTIBLE BONDS

The Company wishes to clarify the details of the proposed and actual uses of the proceeds from the issue of convertible bonds on page 87 of the Annual Report as follows:

Date of announcement	Fund-raising activity	Net proceeds	Proposed use of proceeds as disclosed in the relevant announcement(s)	Actual use of proceeds during the Year
27 April 2020, 28 April 2020 and 1 June 2020	Issue of convertible bonds under the General Mandate	Approximately HK\$3,837.9 million	Potential future merger and acquisition, strategic investments, working capital and general corporate purposes	As at the date of this report, the Group has utilized approximately <u>HK\$3,837.9</u> <u>million</u> in the net proceeds, of which approximately HK\$3,829.59 million was utilized for mergers and acquisitions and approximately HK\$8.31 million as working capital.

The above clarification does not affect other information contained in the Annual Report and, save as disclosed in this announcement, the contents of the Annual Report remain unchanged.

By order of the Board Country Garden Services Holdings Company Limited LI Changjiang President and Executive Director

Foshan, China, 12 August 2021

As of the date of this announcement, the executive Directors are Mr. LI Changjiang (President), Mr. XIAO Hua and Mr. GUO Zhanjun. The non-executive Directors are Ms. YANG Huiyan (Chairman), Mr. YANG Zhicheng and Ms. WU Bijun. The independent non-executive Directors are Mr. MEI Wenjue, Mr. RUI Meng and Mr. CHEN Weiru.